

The Novateck Telecom Smart Hub extends beyond basic internet access by introducing new flexibility in how internet services are delivered and structured at a property level. By centralizing telecom connections and standardizing infrastructure, the Hub enables property owners to explore bulk service agreements or alternative commercial arrangements with participating ISPs, creating opportunities for recurring revenue while maintaining collaboration with service providers and tenant choice.

*The multi-year example shows consistency; increased property impact is based on annual telecom recurring revenue enabled by the Smart Hub.*

### Illustrative Property Value Increase

**\$4.7 million**

### Novateck Telecom Smart Hub Projection

VARIABLES	
Units in the Property	425
Monthly tenant internet fee per unit	\$75
Illustrative period	10 years
Capital investment for telecom infrastructure (per unit)	\$500k (\$1,176 per unit)

NET OPERATING INCOME				
Year	Monthly Gross Telecom Revenue	Annual Gross Telecom Revenue	ISP Annual Fee	Incremental NOI
1	\$31,875	\$382,500	\$6,000	\$376,500
2-10	Same	Same	Same	Same



The Smart Hub enables annual incremental NOI of \$376,500, capitalized at an assumed market cap rate to support an estimated **\$4.7 million** increase in property value.